• Business Solutions
• Hospitality Solutions
• Office Solutions
• Security Solutions

• Service and Support

Browse our brochure to learn how our solutions can serve your business.

Contact us:
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www.regionalbusinesssystems.com
Business Solutions

ShoreTel is a leading provider of IP telephony solutions worldwide. ShoreTel voice systems have been designed to help businesses "work smarter", setting new standards for usability and manageability while reducing telecommunications costs. Moves, additions and changes can now all be done in-house.

Cisco IP phones take full advantage of converged voice and data networks, while retaining the convenience and user-friendliness you expect from a business phone.

Phybridge is the leading provider of risk-free IP PBX and IP phone deployment infrastructure, using your existing infrastructure to provide a complete parallel network with Power over Ethernet, Quality of Service and a dedicated physical path to each IP phone, while centrally connecting the IP PBX to your existing LAN. This will give you the reliability of a legacy voice network with the productivity gains and convenience of a converged IP phone network.

LifeSize delivers on the promise of video: face to face communication that feels as natural as being in someone's office. Using your existing broadband network, LifeSize high definition (HD) video systems provide a stunning, immersive telepresence experience to everyone who needs to communicate with colleagues across town or across the globe.

CAP POS is the engine that drives your store. From the front counter to the back office, SellWise Pro helps you save time and effort running your business. This fast, efficient, customizable POS lets you process transactions quickly so you can spend more time with your customers. The back office tool bar includes powerful inventory control, extensive reports, CRM and marketing tools, tag printing, pricing and promotion management, and much more.
GFI Software pioneers powerful, award-winning IT solutions for small and medium-sized businesses from a single source, providing: web and mail security, archiving, backup and fax, networking and security software, and hosted IT solutions. We’ll keep pace with you, as your business grows.

Scala is a leading global digital signage company providing software and advertising management solutions. Digital Signage is a network of customizable digital displays that you control electronically via computer, allowing you to change your content remotely for the most efficient, effective, targeted messaging possible.

Acumen Data Systems is a leading provider of hosted, in-house employee time and attendance systems and software.

SaaS technology which offers dependable time clock and time tracking solutions for any workplace environment.

Time Clocks & Cloud based Time & Attendance Software lets you collect, manage and process time to more effectively manage your employee time and attendance data.

Progress Software Corporation (PSC) supplies software to simplify and accelerate the development, deployment, integration, and management of business applications using their own database engine or other popular options. Our goals are to maximize the benefits of information automation while minimizing technology cost of ownership.

Foresight offers multiple, fully integrated product suites built upon a single advanced software development platform. The product suites utilize a broad array of advanced communication technologies to deliver a total solution for manufacturing, distribution and customer service organizations.

Point of Sale systems - Low cost of ownership and increased profitability are fundamental to the QMP retail software. Combined with QUORiON POS systems, you receive a fully integrated retail management solution that disposes of high admin/maintenance costs and complex servers. After all, you want to manage your store and not your software.
Business Solutions

VMware, the global leader in virtualization and cloud infrastructure, delivers customer-proven solutions that accelerate IT by reducing complexity and enabling more flexible, agile service delivery. VMware enables enterprises to adopt a cloud model that addresses their unique business challenges. VMware’s approach accelerates the transition to cloud computing while preserving existing investments and improving security and control. With more than 300,000 customers and 25,000 partners, VMware solutions help organizations of all sizes lower costs, increase business agility and ensure freedom of choice.

ASG Cypress enables you to successfully deploy technology that supports your critical business functions. Using ASG's Enterprise Automation Management Suite (EAMS) or ASG's Applications Management, Content Management, Infrastructure Management, Identity Management, Metadata Management, Operations Management, or Performance Management solutions ensures your systems, applications, and networks are available to help drive business success.

Sharp Open Systems Architecture (OSA) opens the door to a broad array of value-added functionality. By bringing the power of customization closer to the customer; this versatile development platform adds incredible flexibility to Sharp's awarding winning line of MFPs. It is designed to let network applications control the MFP through bi-directional communication. This allows users to interact with business applications directly from the front panel of the MFP.

ThreatTrack Vipre Antivirus is the lightweight and highly effective antivirus program that does not slow down your PC. Using nexte-generation technology, VIPRE protects your computer from all types of malware threats including viruses, adware, spyware, worms, rootkits and more.
A world leader in the hospitality industry, Oracle Hospitality provides world class solutions centered on the technology and expertise of MICROS Systems, a company with more than 35 years of experience in the hospitality sector.

**VoiceWare by PhoneSuite - Hotel Telephone Systems Your Way.**
**Simplified. Scalable. Superior.**

Built using the latest VoIP technology, Voiceware is designed specifically for hotel use. Voiceware runs anywhere, runs anything, provides a unique browser-based front desk console, and does it all without expensive equipment upgrade.

**When it comes to inventory management – don’t let your inventory manage you!**
Whether it’s item creation and management, purchasing and receiving, bar code printing, or analysis reporting, Yellow Dog solutions help you manage your inventory quickly and accurately.

Point of Sale systems with the Quorion QMP restaurant software specifically delivers POS functions to the small to medium size bar, club, or restaurant owner. Whether you run a take-out or a table based restaurant, your customers nonetheless insist on a convenient and consistent service. This is where QUORiON can help you.

**Service at the touch of a button!**
MMCall is a standalone wireless paging system. It is easy to set-up and requires no wiring. Table Pagers are battery operated and can be secured firmly to the table or be attached to acrylic stands on which daily specials or advertising material can be displayed. The Table Pagers are splash proof and are suitable for outdoor dining areas.

Azbar is both a cash register and a liquor control system which manages your inventory, products, quantities, recipes, users, prices and more.
Hospitality Solutions

ASSA ABLOY Hospitality

ASSA ABLOY Hospitality has been an industry pioneer and world leading brand for forty years. They now serve over five million guestrooms every day, in hotels, hospitals, schools, cruise ships, work places and wherever people sleep away from home.

Assa Abloy Hospitality provides electronic locks, in-room safes, Polar Bar mini bars and Orion advanced Energy Management systems for hotels.

VingCard hotel electronic locks include RFID ContactLess technology, wireless RF-online hotel locks and complete guestroom lock solutions.

Elsafe electronic in-room safes for hotels are the only UL-Listed guestroom safes in the market.

PolarBar Mini Bars

PolarBar minibars supplement any hotel room with a modern styled minibar. With its large stacking capacity and flexible shelf solution for easy cleaning, it is guaranteed to keep your guests and staff satisfied.

Polarbar comes in two different sizes and three different designs to suit your needs.

Orion Energy Management Systems (EMS) by VingCard

Elsafe is the new Energy Management Solution that offers savings by degrees, while ensuring guest comfort.

Orion dramatically helps you improve your environmental and green initiatives and contributes to reducing global warming.
Office Solutions

Our Office Solutions include a wide range of document management systems, office equipment and services, enabling customers in Barbados and the Eastern Caribbean to continuously improve their workflow and increase efficiency. We integrate state of the art hardware, software, printers and MFP technologies from leading manufacturers, such as Sharp, HP, Brother, Duplo, Ideal and Eaton.

Eaton Powerware protects valuable data and equipment from power problems, and offers a full line of Uninterruptible Power Systems (UPS), power management software and world class service. Their products are used in networking, financial, medical, industrial, voice and data communications, military and aerospace applications - anywhere continuous power is essential to daily operations.

Coverbind Binding Systems  COVERBIND’s patented covers and machines produce bound documents with the book-like appearance of commercial perfect binding, in-house and on demand, in a fraction of the time.

Duplo Duplicators and Finishing Systems are synonymous with being the only manufacturer dedicated to the production of a complete line of on-demand printing and finishing equipment. Duplo is attributed as the leader in providing innovative collating, bookletmaking, perfect binding, trimming, folding, cutting, printing/duplicating, bursting, and creasing solutions in the print marketplace.

Swintec Typewriters are carefully designed to provide years of trouble-free service, and been given features that are engineered for maximum savings of both time and effort.

HP is a brand you can trust - the preferred provider of desktops, laptops, notebooks, servers and printers.

Currency Counters offer you durability and the latest in currency counting features including counterfeit detection. From ragged money to new money, the Currency Counter counts it all!
Ideal Shredders- The surest way to protect your company from data or identity theft is to shred sensitive documents at the source—in the tempered steel cutting heads of a IDEAL business shredder.

Calculators - With advanced features, powerful performance and proven reliability, Sharp desktop calculators are built smart – and tough – to withstand the continuous demands of daily business. For quality products and easy-to-use features you can rely on Sharp...the choice for desktop calculators for over 25 years.

Brother Fax Machines: A full selection of laser facsimile products featuring high-speed modems, fast scanning, expansive memory and high-resolution output.

Stationery & Supplies:
We supply ink cartridges, toners, ribbons, calculator rolls, paper etc for all our office equipment:

MSE Compatible supplies at highly competitive prices: HP, Lexmark, Xerox and Canon.

MSE cartridges are guaranteed to be free from defects in both material and workmanship from the date of manufacture for a period of three years. MSE affords you a true alternative to the OEM by offering a product with comparable quality and reliability -- but with substantial savings over the OEM. The result is a better built, higher quality, more competitive product.

We sell photo copy paper by the ream (500 sheets) or by the case (10 reams).
Office Solutions

Sharp is a brand renown worldwide for quality products and adding innovation to the office.

Interactive Whiteboard

**BIG screen. BIG impact. BIG advantages over conventional display solutions.**

Available in screens up to a spectacular 70” class (69-1/2” diagonal), these LED-LCD interactive displays gives you convincing reasons to think BIG – with brilliant color images for greater communication power. Superior collaborative ease with touch-screen convenience. For versatility and performance in business meetings, teleconferences, whiteboard presentations, training/classroom instruction and high-impact signage, there's never been a better time to think BIG – and think Sharp.

Professional Projectors

**Clarity of Vision**

Sharp professional projectors range from the lightweight and portable Notevision® and Conference/Classroom series to fully networked 3-chip DLP® models for large venues and integrated systems. Whether you need a projector for education, corporate, government, house of worship or rental/staging, Sharp projectors will make your work shine.

Digital Signage

Designed for sophisticated video wall applications, Sharp PN-V series video displays offer the world's slimmest bezel available on a 60-inch class (60-inch diagonal) professional LCD monitor. As a flexible digital signage solution with 24/7 certified reliability and an almost seamless bezel (just 6.5 mm total between neighboring monitors), Sharp PN-V series monitors set a new standard for video wall displays. A full-array LED backlight helps ensure uniform brightness, and an enlarged (zoom) display mode enables one image to be expanded across up to 25 monitors (in a 5x5 configuration). An optional PN-ZR01 control kit permits all monitors in a video wall to operate using a single remote, and the optional PN-ZB02 interface expansion board expands the input/output capability of each display.
Office Solutions

Sharp Cloud Portal Office is an award-winning document storage and sharing service that provides a convenient way for you to seamlessly connect to your business content and easily share and collaborate with team members, whether remotely or during in-person conferences. You can also capture, index and archive both paper and electronic documents in a single repository.

Multifunction Devices (print, copy, scan, fax)

Advanced Monochrome Document Systems
Get on the fast track in today’s competitive business environment with Sharp’s powerful and dynamic Monochrome Series, precision engineered to help increase workflow efficiency and provide exceptional image quality. With speed ranges from 20-110 pages per minute, Sharp monochrome MFPs offer best-in-class features to meet the needs of almost any business environment. Powerful scan, copy, print and fax capabilities and flexible input and output features enable workgroups and busy departments to manage their workflow and communicate more effectively. And with Sharp OSA technology, you can boost productivity with one-touch access to your business applications right from the LCD display. To safeguard the confidentiality of your intellectual property, Sharp’s industry-leading security suite is second to none.

From walk-up office environments and corporate data centers to high volume CRD and service bureaus, Sharp’s top-of-the-line MFPs have been built from the ground up to handle the rigid demands of production environments. With three engine speeds, (85, 95, and 110 ppm), standard networking and flexible configurations to target specific business needs, these high volume workhorses offer the durability and reliability to handle hundreds of thousands of pages per month. These products are an excellent choice in the most challenging print-for-pay and print on-demand environments, as well as government, education, legal, and financial markets where cost and productivity are crucial. The flexible and versatile options from paper feeding to finishing, as well as highly customizable software architecture provide new capabilities for the user and opportunities for business growth.
**Office Solutions**

**Color Document Systems**

Power up your workgroup with impressive features and the added value of dazzling, high-impact color. Designed with incredible versatility, Sharp’s color document systems can easily handle the diverse needs of today’s busy workgroups with the ability to print both high-quality color and black & white. Sharp’s color products have been meticulously engineered to help businesses maximize their document workflow while providing outstanding image quality and performance.

With a powerful multi-tasking controller, Sharp color document systems can help save time and money producing dazzling color documents in-house with breathtaking image quality that is also economical. The optional Postscript® driver delivers extensive color control options, so you can manage color consistency right from your desktop. And with Sharp’s powerful finishing features, you can produce professional quality documents from your desktop that look so good, everyone will think you sent them out to a printer.

**Control Color Usage and Costs**

With Sharp’s advanced device management features, administrators and supervisors can define user groups on the MX Series to manage and restrict features, such as color copying, scanning or printing. Now it’s easier than ever to protect your bottom line from over-use of color and manage the costs of color imaging.

**Sharp’s Frontier Series - A spectrum of versatile print features**

For space limited environments, Sharp’s Frontier Series offers similar functionality in a smaller footprint, compact design. The newest entries incorporate best-in-class features* including a powerful multi-tasking controller that enables complex color print jobs to be processed quickly, even while documents are being scanned. The large, high-resolution touch-screen color display with graphical menu navigation simplifies operation, and a full size retractable keyboard* simplifies data entry and further enhances productivity. With Sharp’s micro-fine toner technology and image stabilization, you can produce documents with crisp, clear images and dazzling high quality colors with uniform density and color balance.

Incorporating the Sharp OSA development platform, integration with network applications is easier than ever. And with Sharp’s industry leading security suite, you can rest assured that your intellectual property is well protected.
Security Solutions

Our Security Solutions help clients protect their property, people, and assets with turnkey, customized security systems, installation and support.

We offer sales, support and installation services for most of the major vendors and manufactures of security systems.

CCTV/Video Surveillance

Our video surveillance solutions allow users to effectively assess situations and react to incidents from remote locations. We use CCTV camera security systems that are designed, manufactured, and maintained by our in-house staff, and deliver the highest level video camera surveillance systems from Honeywell, Johnson Controls and others manufacturers.

We can strengthen the safety of your office space, warehouse, homes and other facilities using a variety of cameras:

- Night Vision camera
- Motion Detection Camera
- Heat sensitive camera
- Day & Night cameras

Intruder Detection Systems

We offer security systems for every lifestyle, budget and need. And they do more than keep you and your family safe and secure...they give you peace of mind and can even keep you connected to your home wherever you are. Our products are easy enough for every member of the family to operate, providing a level of simplicity and convenience you’ll really appreciate.

Automated Toll Systems

While traditional toll systems can bring traffic to a halt, automated toll systems aim to reduce inefficiencies, congestion, and pollution. We have the expertise to set up an automated toll systems with radio link billing and CRM solutions.


Security Solutions

Fire and Intrusion Alarms
Our fire and intrusion alarm systems combine leading-edge technology with outstanding customer service, reducing your day-to-day risk and increasing your long-term profitability.

We offer a complete range of commercial security systems for businesses of every size, providing the assurance that goes hand in hand with reliable protection of property, employees, customers ... and your bottom line.

Tailored Solutions:
- Engineered fire systems
- Employee panic and alert notification
- Video motion detection

Electronic Access Control
Our advanced systems give you total control over access to your buildings - You decide who to let in, when, how and how often.

Our scalable systems allow you to manage and monitor not only access, but also alarm systems and video imaging.

We also supply entrance gate access control and automated gate systems.

Door Hardware
We are a certified manufacturer of access controls and electric locking devices that meet both security needs and national building and fire safety code requirements.

We offer an excellent selection of both manual and electronic access control devices to suit the needs of virtually any business.

Service & Support of Third Party Systems
If you are having problems with a third party system, we can offer support and help to remedy the problem.
Regional Business Systems promises:

- Continuous professional development of staff
- Specialized technical and software training
- The latest testing equipment and tools
- Availability of spare parts & consumables
- Strong partner & dealer relationships

Managed Services  We offer a full range of services that are designed to meet your unique requirements. Rather than add to the payroll of your company via network staff and the training, seminars and resources, why not consider having professionals who are already up to date in certification and market trends, administer the various aspects of your network? That way, you get the best of both worlds: a reduced monthly expense and highly skilled network personnel. These services are fully customized to your organization.

Preventative Maintenance & Repair  In today’s business environment, instant availability of information for decision-making is paramount. The equipment providing timely data must perform consistently at its optimum level. A preventative maintenance agreement helps to ensure that breakdowns in equipment are minimal and less likely to occur at critical times. We utilize a state of the art service dispatch system which alerts our dispatcher when you call with a problem that you have a contract and you are immediately placed ahead of all non contract calls in the service queue. Our gold, silver and bronze options provide a choice to suit any customized needs. Additional contracts are offered that include labor or repair only, but these include less benefits that the full Preventative Maintenance contract.

Benefits of a Maintenance Agreement:

- At least two (2) scheduled preventative maintenance attentions annually
- Replacement of worn or defective parts
- Unlimited number of corrective attentions
- Service loans (where available)
- Priority on-call response and resolution

Regional Business Systems has been in business for over 50 years. Our dedicated & highly trained staff provides clients with professional sales, service and support throughout Barbados and the Eastern Caribbean. Our company offers world class products from prestigious partners & suppliers.
As a Certified Microsoft partner, we have staff fully certified in their wide range of Microsoft Server products such as, the Database, Groupware Email, and Firewall, and can offer design, installation, troubleshooting, and managed services to ensure customers get the maximum return on their software investment. We support all of their current operating systems, including where appropriate, the older legacy systems like Win 95/98 & NT4.

As a certified Cisco Security Partner, we offer a service that allows our trained staff to design, implement and troubleshoot problems with Cisco security Products as well as the standard routers and switches, including the new wireless standards. This will ensure you are trouble free from communication and security problems.

Networking & Software Support
Certification in Novell CNE, Microsoft MCSE, A+ and Product training provide the basis for the expertise of our support staff as well as experience in many installations. All of the popular operating systems are supported including Unix, Linux, Microsoft Windows 95/98, Microsoft NT and Microsoft 2000. Application support is also offered for products we license and include Document Management, COLD/ERM, Hospitality products, Finance and accounting and relational databases.

Consulting
We can provide recommendations for the purchase or upgrade of systems and solutions for your business. We also consult on Network and Premise Cabling and will assist in the design, working closely with your appointed contractors.
Premise Cabling
Our certified installers ensure that both new, as well as existing buildings can benefit from standards-compliant structured cabling systems. These include Copper, fiber optics, Telecommunication closet products and Backbone cabling systems. Our team provides network systems planning, design and installation to troubleshooting your system and components after installation.

Cisco has everything you need to connect your business to the world—simply, reliably, and affordably—so you can stay focused on your business. Cisco Small Business offers you:

- **Choices**: A broad portfolio of routers, switches, and wireless access points work together to link devices to each other and to the Internet.
- **Security**: Built-in security helps protect your company's most valuable assets—your network and your data.
- **Access**: Keep employees connected and productive no matter where they are by giving them highly secure remote access to your business and data at home or on the road.
- **Assistance**: As a Cisco partner, we can help build a networking solution based on your needs and support you, now and in the future.

Cisco Meraki is the leader in cloud controlled WiFi, routing, and security. Secure and scalable, Cisco Meraki enterprise networks simply work. Wireless, switching, security, and devices are centrally managed from the cloud, In this way, Meraki gives network administrators visibility and control, without the cost and complexity of traditional architectures.

Palo Alto Networks, Inc. has pioneered the next generation of network security with their innovative platform that allows you to secure your network and safely enable an increasingly complex and rapidly growing number of applications. At the core of this platform is the next-generation firewall, which delivers visibility and control over applications, users, and content within the firewall using a highly optimized hardware and software architecture.
About Us

Located in Bridgetown, Barbados, and also serving the Eastern Caribbean, Regional Business Systems Inc. has been in business since 1952 as a department of H Jason Jones and separately as a registered company since 1987.

Kensington Court Limited, the Holding Company, was formed in 1975 and is the Holding Company for Regional Business Systems, Inc and H. Jason Jones & Co. Ltd.

Our office products span a complete range of equipment for dynamic businesses and include everything from standard office equipment such as calculators, faxes and shredders to digital copiers, MFP’s, laptops and desktop computers.

In the hospitality industry, our products cover property management systems offering unique marketing tools and bar and restaurant systems which provide management with excellent control and reporting facilities.

Our business solutions suite of products includes Workflow, Document Management, Video Conferencing and VoIP Telephony solutions.

These products are complemented by a fully staffed service and support department which ensures the products we market perform to the required manufacturer specifications. We also offer the relevant support for all of the standard operating systems and application software we license and for installation and certification of structured cabling using copper and fiber optics cable systems.

Our business partners represent leaders in the industry including: Sharp, HP, Lexmark, Okidata, ASG-Cypress, ShoreTel, LifeSize, Duplo, Micros, Cisco, Eaton Powerware, and Microsoft to name a few.

Our Mission Statement is: To provide superior business solutions through quality products and services that will result in equitable returns for all.

In today’s market place, service and support are critical to success. Our goal is to offer services second to none and we have been investing heavily in training, as well as in our own state-of-the-art computerized in-house system to assist us in providing even more prompt and efficient service to customers. Our 30 staff ensure that our mission is carried out on a daily basis, which is further enhanced by our 9 customer service representatives.

We are committed to keeping abreast of the rapid technological advancements in our market segment, focusing on quality products which will enhance the operation of our customers, to assist them in gaining a competitive advantage over their competitors.

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